

SUDHEESH P



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📍 Kerala, India

PROFILE SUMMARY

Highly motivated and results-driven **Sales Professional** with extensive experience in B2B and B2C sales. Proven track record of exceeding sales targets and driving revenue growth in competitive markets. Adept at building and nurturing client relationships, identifying opportunities, and closing deals. Strong communication and interpersonal skills, with a deep understanding of customer needs. Looking to leverage expertise and passion for sales to contribute to a dynamic sales team and achieve even greater success.

KEY SKILLS

Professionalism Sales techniques Negotiation Relationship building Patience and Adaptability
Account management Presentation skills Product knowledge Market analysis Honesty
Attention to Detail Sales analytics Revenue growth Leadership skills Ability to work under pressure

EMPLOYMENT CHRONICLE

SALES ASSISTANT | Apr 2022 – Sep 2023

SHOPPRIX INDIA PVT LTD (ELECTRONIC SECTION AND HOME APPLIANCES)

Duties & Responsibilities

- Assisted customers by providing product information and recommendations.
- Participated in sales campaigns and promotions to meet sales targets.
- Maintained product knowledge and kept updated on new arrivals and promotions.
- Created appealing product displays to attract customer attention.
- Monitored and managed product stock levels.
- Processed sales transactions accurately through the POS system.
- Handled customer inquiries and resolved issues professionally.
- Ensured the store was clean, organized, and well-maintained.
- Stayed informed about the latest electronic and home appliance products.
- Collaborated with team members to enhance the shopping experience.
- Adhered to company policies, procedures, and safety guidelines.
- Provided regular sales performance reports to the supervisor or manager.
- Participated in training programs to improve product knowledge and sales skills.

CERTIFICATION COURSES

CERTIFICATE IN COMPUTER HARDWARE AND NETWORKING MAINTANANCE | 2017

- Govt. ITI kayyur

ACADEMIC CREDENTIALS

HIGHER SECONDARY |
HUMANITIES | 2016

● BOARD OF HIGHER SECONDARY EXAMINATION, KERALA, INDIA

SSLC
2014

● BOARD OF PUBLIC EXAMINATION, KERALA, INDIA

COMPUTER SKILLS

- Networking and Hardware knowledge
 - Social media promotion
 - Internet and Email
 - MS Office
 - Video editing
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LANGUAGES KNOWN

- English : Reading, Writing, Spoken Interaction
 - Malayalam : Reading, Writing, Spoken Interaction
 - Hindi : Reading, Writing, Spoken Interaction
 - Tamil : Spoken Interaction
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PERSONAL DOSSIER

Gender : Male
Date of Birth : 10/07/1998
Marital Status : Single
Nationality : Indian
Hobbies : Reading, Travel, Sports, Content creation
Permanent Address : Poochakkadan Veedu, Karindalam, Karindalam (PO)
Nileshwar (Via), Kasaragod (Dist.)
Kerala, India, Pin: 671314

PASSPORT DETAILS

Passport Number : P 3485326
Date of Expiry : 14/09/2026
Place of Issue : Kozhikode

DRIVING LICENSE DETAILS

Holder of Valid **Indian** Driving License
License Number : 60/965/2018
Date of Expiry : 14/ 02 /2038
Class of Vehicle : M/C with Gr & LMV

DECLARATION

I hereby declare that the above-mentioned information is true and I bear the responsibility for the correctness of the above-mentioned particulars.