

ALBIN XAVIER

CONTACT

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in http://www.linkedin.com/in/albinxavier-321066127

CAREER OBJECTIVE

I am well found and talented MBA graduate looking forward to associate with an organization that avails me an inspiring and a challenging work atmosphere. I keep myself updated about the contemporary happenings my field of interest and this will definitely prove beneficial in driving organizational goals forward.

ABILITIES AND SKILLS

- Team player
- Motivation
- Problem solving
- Decision Making
- Hardworking
- Reliable
- Confident
- Convincing

ADDITIONAL INFORMATION

✔ Passport No: S6940242

VF: 17/09/2018 VT: 16/09/2028

ACADEMIC HIGHLIGHTS

EMMANUELS HSS KOTHANALOOR 2011

SSLC

Grades - 65 %

ST. MICHAEL'S HSS KADUTHUTRUTHY 2013

PLUS TWO (BIOLOGY SCIENCE)

Grades - 64%

ETTUMANOORAPPAN COLLEGE ETTUMANOOR 2016

BBA (MARKETING)

Grades - 68%

MANGALAM MANAGEMENT STUDIES, 2018

ETTUMANOOR

MBA (HR, FINANCE)

Grades - 75%

PROFESSIONAL EXPERIENCE

HDFC BANK LTD - KOCHI
CUSTOMER SERVICE OFFICER

JULY 2018 - JUNE
2020

Coordinating the sales and marketing activities of credit card with personal loan. Follow up the existing customers on credit card, to be give sales training for sales executives and conducting sales campaigns.

MATSYAFED LTD- KOTTAYAM

RELATIONSHIP OFFICER

JULY 2020 DECEMBER 2021

Customer interaction and responsible for creating new client relationships as well as deepening our relationships with the existing clients by offering them other consumer products. Coordinating all marketing activities of a firm.

MUTHOOT GROUP LTD- KOTTAYAM JANUARY 2022 - RELATIONSHIP MANAGER JUNE 2023

Muthoot home loan and Business Loan department and Identifying new customers into open market and convert into new business. Build a strong relationship with Customers and Business Clients.

PROJECTS AND INTERNSHIPS

Apollo Tyres Ltd - Kochi

V Guard Industries Ltd - Kochi

INDUSTRIAL VISITS

ISRO OFFICE - TRIVANDRUM

MILMA PLANT - KOCHI

HYUNDAI PLANT - CHENNAI

MARUTI SUZUKI - MUMBAI

Driving Licence No: 36/99/2014

VF: 06/03/2014 VT: 05/03/2034

INTERESTS AND HOBBIES

- Driving Cars
- Reading Books
- Watching Movies
- Listening Music
- Writing Stories

LANGUAGES KNOWN

- **✓** ENGLISH
- ✔ HINDI
- ✓ MALAYALAM
- ✓ TAMIL

ACHIEVEMENTS AND AWARDS

- ✓ MG University Kerala Football Team Player- (2014-2016)
- ✓ Member Of Kerala Management Association and Rotary Club.

DECLARATION

I wish to represent my self in obvious terms by means of curriculum vitae which are above for kind surveillance. I assure that it would always be my endeavor by diligence and attention to deserve your confidence.

Place: KOTTAYAM Date: 05/09/2023

Signature: <u>AlloiD</u>
ALBIN XAVIER