SAHUL RADHAKRISHNAN

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SUMMARY

Sales and Digital marketing executive with 1 year of experience recognized for developing marketing and sales strategies for a company and 4 months on office admin. Experience in developing marketing strategies, implementing marketing plans, developing sales strategies, maintaining customer relations, and creating sales reports. Offer an in-depth understanding of the sales cycle process and remain focused on customersatisfaction throughout all stages.

PROFESSIONAL EXPERIENCE

HASSAN COSMETICS & PERFUME CENTRE W.L.L- Bahrain Sales and digital marketing (JAN 2022 - DEC 2022)

(SEPT 2021- DEC 2021)

- Successfully designed and implemented marketing plans for company products.
- Experience in selling cosmetic products. Building relationship with channel partners.
- Experience in generating and engaging content with clients and channel partner. Selling products both in digital platform and with channel.
- Responsible for generating revenue for the company and taking care of customers.
- Developing marketing strategies and solutions based on clients objectives.

AGRO TRADING COMPANY W.L.L Office admin – Bahrain (Temporary post)

Maintains office services by organizing office operations and procedures ,controlling correspondence, designing filing system, reviewing and approving supply orders requisitions and assigning and monitoring order functions.

- Completes operational requirements by scheduling and assigning employees and following upon work results.
- Maintains office staffs by recruiting, selecting, orienting and training employees.
- Designs and implements office policies by establishing standards and procedures, measuring results against standards and making necessary adjustments.
- Supports company operations by maintaining office systems and supervising staffs.

EDUCATION

BHARATHIAR UNIVERSITY Master of Business Administration In HUMAN RESOURCE MANAGEMENT (2019 – 2021) Coimbatore

CALICUT UNIVERSITY Bachelor of Commerce (2017-19) Kerala

COMPUTER SKILLS

- . Microsoft office 365 MS Excel, One drive, Power point, Word
- . G suite Google calendar, Docs, Drive
- . Web browsers Chrome, Firefox, Opera mini
- . Email G mail and outlook

CERTIFICATION

- . Tally ERP 9
- . Data analytics IBM
- . Digital marketing and stock marketing

INTERNSHIP

. Recruitment and selection process in Reliance Communications LTD (4 MONTHS)

EXPERTISE

- . Effective communication
- . Complex negotiations
- . Closing strategies
- . Implementing policies and procedures