**A person with a beard

Description automatically generated with low confidenceJayakrishnan G**Padinjare Mangalasseril,   
Thuravoor South P.O, Cherthala, Alappuzha.

Kerala, India Pin Code: 688 532

Mob:- 8891312700 , Email: - monujayan@gmail.com

**Career Objective**

* Looking for a growth oriented position in Sales/Client Relations/Marketing with a reputed organisation
* Hard Working, detail-oriented, data-driven individual seeks employment to work with a fast-paced team in executing detail-oriented tasks and campaigns, and developing performance reports following established benchmark metrics

**Profile Summary**

**Graduate with 7+ years’ experience in Pharma Sales/ Client relations & Marketing**

**Key Strengths**

|  |  |
| --- | --- |
| * Hardworking | * Self-reliant |
| * Public Relation skills | * Team working |
| * Highly organised and motivated | * Result oriented |
| * Responsibility | * Networking skills |
| * Team building * Negotiation Skills | * Social media skills * Sales & Marketing |

**Employment History**

**Doctor Relations Officer *(****outdoor)* **January 2022 to Present  
Welcare Hospital, Ernakulum***A well reputed multi-speciality hospital in Ernakulum*

**Key Roles**

* Identify new clinics and mid-size hospitals for referrals
* Interact with Doctors and key decision makers.
* Business Negotiation and finalising Tie up terms
* Handle Sales & Marketing Activities for the Hospital
* Marketing and promote hospital facilities to relevant doctors
* Organise and conduct meetings with hospital/health care staffs
* Prepare daily , weekly and monthly reports
* Attended weekly, monthly, or quarterly sales review meetings

**Senior Sales and Marketing Executive February 2015 to December 2021  
MedCalifornia Scientific Pvt. Ltd., Faridabad, Haryana  
Sales Territory: - Alappuzha**

* Sales & Marketing of Gynaecology and orthopaedic medicines
* Identify new clients
* Meeting new Doctors/Pharmacists
* Introducing new products to doctors
* Marketing research and analysis
* Sales promotion activity

**Educational Qualifications**

* **BA Literature - NSS College, Cherthala (2011-2014)**
* XII (Computer Sc) – TDHSS, Thuravoor (2009-2011)
* X (SSLC) - St. Michael’s High School, Kavil (2009)

**Professional Skills**

* MS Office
* Amadeus CRS
* Galileo GDS
* Ellider

**Hobbies**

* Travelling
* Movies

**Personal Details**

Date of Birth : 17/06/1993  
Marital Status : Bachelor   
Father : K Gopinathan Nair  
Mother : Sheela G Nair  
Permanent Address **:** Padinjare Mangalasseril,

Thuravoor South P.O, Cherthala, Alappuzha.

Kerala, India Pin Code: 688 532  
Mob:- 8891312700 Email: - [monujayan@gmail.com](mailto:monujayan@gmail.com)

Current CTC : 2.64 Lac + Allowances