



Muhammed Faiz

Management Consultant

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PROFILE

A HARD WORKING, ORGANISED, PASSIONATE AND A QUICK LEARNING INDIVIDUAL, LOOKING FOR A RESPONSIBLE POSITION TO GAIN KNOWLEDGE, PROFESSIONAL GROWTH AND PRACTICAL EXPERIENCE.

ADDRESS

PINERMUNDA, PERINGALA
P.O ERNAKULAM, KERALA,
INDIA

SKILLS

- Interpersonal & Communication Skills
- Customer Relationship Management
- Management & Team coordination skills
- MS Excel & Power Point Skills

LANGUAGES

- ENGLISH
- MALAYALAM
- ARABIC (ONLY READ AND WRITE)

EXPERIENCES

Area Manager - Yas!Mark (Auto Detailing Company)

Cochin Area Manger (July 2023 - Present)

- Manage the operations of Cochin region
- Providing training & development for staff, ensure quality, consistency across the region & to increase the sales and profitability in the region.

Operations Analyst - Kummenchery Steels (Authorized Tata Steel Distributor)

Business Operations (March 2022 - April 2023)

- Worked as Operations Analyst at Kummenchery Steels, Authorized Tata Steel Distributor
- Successfully achieved the break-even stage, for the subsidiary company of Kummenchery Steels named "ERSEN FABTECH" - Premium steel furniture unit.
- Planned, supervised and coordinated the daily activities of plant supervisors.
- Reviewed constantly the customer feedback and then suggested the ways to improve the process and customer service.
- Developed new marketing and sales plans for the next two years.

Executive Business Consultant - Paddle business consultants Pvt Ltd

Academic Internship from March 2022 - August 2022

Associate Consultant - Hemito Digital Pvt Ltd

Internship, September 2021-October 2021

Invoice Validator - Mantle Solutions Private Limited

August 2020 - November 2020

- BPO Work, Validation of purchase bill against the purchase order.

HOBBIES

- Listening to valuable speeches to learn new things.
- Regular Walking and playing football.
- Driving

PERSONAL PARTICULERS

- DOB : 3rd March 1998
- Gender : Male
- Nationality : Indian

REFERENCE

BASITH M.K, DIRECTOR,
Kummenchery Steels
Ph No: 91 9947850302
basith.ksteel@gmail.com

NEENA S, HR & ADMIN
MANAGER, Kummenchery
Steels
admin@kummencherysteels.
com

EDUCATION

Mater of Vocational in Technology and Management Consulting

DDUKK, Cochin University Of Science & Technology

Year of completion - May 2022 , Marks - 76.9%

Specialized in **Operations & Marketing**

Focused Areas: SCM, Logistics, CRM, Sales & Marketing

Bachelors in Commerce

Al-Ameen College, MG University

Year of completion - June 2020 , Marks - 58.2%

Specialized in **Finance & Taxation**

12th Standard - 66.5%

10th Standard - 90%

EDUCATION & PROFESSIONAL DEVELOPMENT

- Certificate for successful completion of Training Programme on "Data Analytics – Beginners Toolkit", Skill Acquisition Programme by DDU KAUSHAL KENDRA, CUSAT.
- Office Management with Tally, Career Oriented Add-On Program, UNIVERSITY GRANTS COMMISSION
- Certificate for successful completion of The Fundamentals of Digital Marketing, by Google Digital Unlocked.

ACADEMIC PROJECT DETAILS

- Study on "Effect of Advertisement on consumer buying behavior" Submitted on 09 June 2020, as part of under graduation.
- Analytical study on Gurudeva Institute of Science & Technology (GISAT) Engineering college, Kottayam for the development and to adopt new market-friendly policies and programs.

DECLARATION

I hereby declare that the above-mentioned information is true to the best of my knowledge and belief.

MUHAMMED FAIZ
KOCHI

