Experiences:



Azhal Mk

Elayoor (H) Kizhuparamb (post) Malappuram , Kerala,India 673639

CONTACT

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- C.R.O at Hair O Craft Jan 2019 to Present Customer Relation Officer in Advanced Hair Restoration India pvt ltd- Hair O Craft, Manjeri <u>Duties:</u>
 - Follow up of leads from Social media and own contacts and their conversion to active business.
 - Contact potential customers telephonically and arrange consultation with specialists.
 - Market study of the services provided and recent updates related to them.
 - Negotiate with client regarding the charges of a service and strike a deal.
 - Collaborate with team members to product optimum output.
 - Attend phone calls during working and off-working hours.
 - Participate on company behalf in exhibition / conferences.
 - Conduct advertisement-based events in mall / conventions.
 - Hiring the staffs to the team.
 - Training new employees.
 - Coaching and developing existing employees.
 - Scheduling the surgeries according to the availability of surgeons.
 - Scheduling the surgeons and nurses for each surgeries.
 - Prepare work schedules for Doctors and nurses.
 - Ensure prompt ordering and stocking of medical and office supplies.
- May 1st 2017 Nov 30th 2017
 - Junior Network Engineer at OnDemandHRM
 - 26th Sep 2016 to 31st April 2017 Network Engineer at Trimax I.T Infrastructure & Services Itd

Education :

• Diploma in Engineering :

Electronics Engineering

A.K.N.S.M.G.P.T.C Tirurangadi, Malappuram -April 2015

CGPA: 6.38

• Higher Secondary

G.H.S.S. Vazhakkad, Malappuram

Year : 2011

• S.S.L.C

AL-ANVAR HIGH SCHOOL KUNIYIL, KEEZHUPARAMBA,

YEAR : 2009

TRAINING AND CERTIFICATION:

- RHCE- RedHat Certified Engineer Certification ID: 180-160-418
- CITA Certified I.T Architect CMS IT Training Institute Calicut
- Automation System Engineering IPCS Institute Calicut

I hereby declare that all the information provided above is accurate to the best of my knowledge

Kizhuparamb

Azhal Mk

20-02-2023

