LIBIN ABRAHAM

Mobile 8078059095 - libin563@gmail.com

CAREER GOAL

To be a part of an organization that enables me to utilize my skills in a resourceful manner with due respect to professional enhancement and personal status by serving the organization with dedication and sincerity.

WORK EXPERIENCE

- ❖ Public Relations Officer at Little Lourdes Mission Hospital, Kidangoor (12/02/2019 – 31/12/2022)
- **❖** Promoted As Opertion Manager From Jan 2023.

A 300 bedded ISO certified & NABH Pre accredited Hospital.

Duties

- > Managing the whole functioning of the hospital.
- > Supervising and coordinating with all departments in the hospital.
- > Dealing with all kind of marketing activities.
- > Dealing with MLC & Emergency department.
- > Acted as a link between management & staff.
- > To communicate with the patients and bystanders and ensure to sort out issues if any through proper communication and reporting.
- > To take physical rounds all over the hospital to ensure the proper functioning of the hospital.
- **Executive Manager at Crystal Hues Ltd. Company, Noida Uttar Pradesh.**

Crystal Hues is a Localization services company that is adept at breaching communication barriers for businesses to succeed across geographical boundaries. It is an ISO-certified agency (ISO 9001:2015, ISO 17100:2015 & ISO/IEC 27001:2013) that is proficient in providing one-stop integrated translation, transcription, interpretation, subtitling, and voice-over/dubbing solutions.

Duties

- Ø To Deal with International Clients.
- Ø To establish and maintain Clients accepting our Services for their best use.
- Ø To arrange and conduct clients meeting directly to Director board.
- Ø To recommend timely actions effectively, solve any problem arising out of issues relating to the company.
- Ø To develop and maintain good healthy relations with client.

❖ Sales Manager at Ceasefire Industries Pvt Ltd. Company, Chennai Mylapore

A Global Fire safety brand that is headquartered in India, Operates from more than 100 branch offices, Add 3000 new costumers each year.

Duties

- > Worked as Sales Manger in AMC Department
- > Responsible for Direct Dealing with Clients for refilling Fire Extinguishers.
- > Responsible for doing training and fire demos in duties.
- > Direct C2C dealings.

PROFESSIONAL EXPERIENCE

- PGDM, 2015 2017 CHRIST INSTITUTE OF MANAGEMENT, DELHI (NCR) (DEEMED TO BE UNIVERSITY)
- GRADUATION IN Marketing BBA, 2011 -2014

 INSITUTE OF PROFFESIONALS EXCELLENCE AND MANAGEMENT (CCSU)
- 12th, 2011 CENTRAL BOARD OF EDUCATION AJEMER, DELHI
- 10th, 2009 NIRMALA CONVENT SCHOOL, BULANDSHAHR,(CBSE)

ADDITIONAL QUALIFICATION

- Specialization in Marketing
- IT skills in MS Office.

PROFESSIONAL SKILLS

- · Timely Decision Making
- · Good verbal and written communication skills
- Responsible & Confident
- Team player & Hard worker
- · Ability to work under stressed and challenging condition

PROJECT PROFILE

Project Work on 'Market Analysis Of LG Consumers Preference' at LG Electronics India Pvt. Ltd.

Area : Greater Noida, Uttar Pradesh

Objective: To study the perception of costumers on LG products.

Duration: 2 month

Field Work

- Got a better understanding of the work culture in the organization.
- Understood the market knowledge.
- Gained and understand the consumer behavior and preferences.

REFERENCE

• Siju Stephen (Medical College Kottayam, PRO) Contact No.-9947406801

PERSONAL DETAILS

DOB : 02/01/1992

Sex : Male

Nationality : Indian

Marital Status : Married

Contact Number : 8078059095

Contact Pullicer 10070057075

E-mail ID : libin563@gmail.com

Languages Known : English, Malayalam, Hindi and Punjabi

I hereby declare that the information provided above is true to the best of my knowledge and belief.

PLACE: OLESSA Libin Abraham