

## MIDHUN JACOB

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#### **Permanent Address:**

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#### **PERSONAL DETAILS**

DOB: 09/05/1985 Marital Status: Married. Nationality: Indian. Religion: Christian. Health: Excellent.

Mother tongue: Malayalam.
Father's name: Jacob M.A.
Occupation: Business.
Mother's name: Annie Jacob.
Occupation: Housewife
Languages Known:

English, Malayalam, Hindi, Tamil

#### **PASSPORT DETAILS**

Number: L7245216. Place of Issue: Cochin. Date of Issue: 18-02-2004. Date of Expiry: 17-02-2024.

## **Position Applied**

# Administration/Accounting/Sales/PR

## **Career Objective**

Experienced, dynamic MBA candidate seeking career on international trade. Resourceful and knowledgeable about Human Resource management and administration. Culturally sensitive and internationally travelled. Excellent communication skills and decision-making abilities. Self-motivated, hardworking individual, In-depth understanding of emerging technologies. Proficient user of word processing, and Internet programs.

#### **Academic Profile**

2009 MBA HR from Worchester University London
 2007 BBA Business Administration from MG University

## **Experience Details**

## M/s Choice group:-

M/s Choice group as a Manager at choice paradise from the period of June 2018 to Oct 2019.

M/s Choice group as a accounts Officer and PR at Choice School from the period of Nov 2019 to till yet.

## **Roles and Responsibilities in Choice Paradise**

- ➤ Planning and coordinating administrative procedures and systems and devising ways to streamline processes.
- > Assessing staff performance and provide coaching and guidance to ensure maximum efficiency.
- ➤ Ensure the smooth and adequate flow of information within the company to facilitate other business operations.
- Manage schedules and deadlines.
- Monitor inventory of office supplies and the purchasing of new material with attention to budgetary constraints.
- Monitor costs and expenses to assist in budget preparation.
- > Organize and supervise other office activities.
- > Ensure operations adhere to policies and regulations.

#### **Roles and Responsibilities in Choice School**

- ➤ Handle accounts receivable and payable.
- Reconcile accounts with the general ledger
- > Invoicing sponsors and students for tuition fees and other supplementary fees
- Undertaking the re-calculation of tuition fees in response to student changes of circumstance.
- > Ensuring all student tuition fee data and other appropriate data in the InsightsE system is accurately maintained.
- Maintaining records through the Student Finance InsightsE portal in relation to student and course data.
- Maintaining and updating student tuition debt information prior to school and reregistration.
- Providing an information/enquiry service regarding tuition fees for students and sponsors via telephone, email and in person.
- Prepare and submit daily/weekly/monthly reports
- > Update accounts payable and perform reconciliations

## M/s Edelweiss Tokio / Catholic Syrian Bank:-

M/s Edelweiss Tokio / Catholic Syrian Bank an Executive Relationship Manager from the period of February 2016 to June 2018.

February 2016 I was joined Relationship Manager and I got promotion Assistant Business Manager (ABM) and team handling.

## **Roles and responsibilities**

- > Support the CRO in his sales effort, in terms of generating benefit illustrations, accompanying on client calls if required etc.
- > The Bank is the key customer of the Business Manager and he has to engage an open and trusting relationship with the Branch Managers/officers/staff.

#### M/s Menchery Group Pvt Ltd:-

M/s Menchery Group Pvt. Ltd as an Administration and Marketing Manager from the period of June 2012 to February 2016

#### **Roles and responsibilities**

- Marketing of various above mentioned products in a good communicative manner which offers new clients and hence the growth of the firm.
- > Developed new marketing strategies to capture market channels with new clients.
- ➤ Coordinating more than 25 employees in the firm ensuring their safety and wellness.
- > Dealing with clients and customers of various sectors resulting in their satisfaction.

## M/s Kerala Vision Media (P) Ltd, Cochin:-

Worked in M/s Kerala Vision Media (P) Ltd, Cochin as a HR and Marketing Department from the period of August 2009 to May 2012

## **Roles and Responsibilities**

- Supervising day-to-day operations of the administrative department and staff members.
- Planning, scheduling, and promoting office events, including meetings, conferences, training sessions.
- Working with accounting and management team to set budgets, monitor spending.
- > Implement customer service standards and evaluate employees based on their ability to meet those standards.

## M/s DP World Container Terminal Cochin:-

Worked in M/s DP World Container Terminal Cochin in the Operation department from the period of May 2007 to January 2008

### **Roles and Responsibilities**

- ➤ Had to oversee the entire operations involving Cranes where the major focus was on Containers which had to Loaded and Offloaded from Vessels and Heavy Vehicles.
- Prepare reports and presentations with statistical data, as assigned Organize workflow by assigning responsibilities and preparing schedules.

#### Skills:-

Ability to learn quickly
Hardworking Attitude
Independent Correspondence
Decision making
Coordination.

## Computer Proficiency:-

APTCH: DCS

Modules: C, C++, VB 6.0

Operating systems: Windows XP, 97, VISTA, 10
Office Package: Word, Excel, Access, PowerPoint

I hereby declare that all the information given above are true and correct with the best my knowledge and I bear the responsibility of the above-mentioned particulars.

**MIDHUN JACOB**