RAVEENA CR

Objectives

To succeed in an environment of growth and excellence and earn a job which provides me satisfaction and self development and help me to achieve organizational goal. Determined individual seeking a job as Sales Representative; bringing highly effective communication skills, demonstrable persuasion and negotiation skills, and ensuring consistent achievement of sales targets

PROFILE SUMMARY

Customer Relationship Managers are responsible for maximizing customer loyalty and business performance. **2 + YEAR** of experience in buying and selling international calls. Understood the customer requirement and provided them with customized plan and programs. performed other administrative duties on a daily basis.

EXPERIENCE SUMMARY

Flavien International Coperation, Ernakulam

Working as " CRM cum OFFICE ADMINISTRATIVE "for 2 years (JULY 2019 to FEB 2021)

- Buy and sell international calls.
- Assist with day to day operatons of the HR functions and duties
- Compile and update employe records (hard and soft copies)
- Schedule meeting and examinations by cording appointments.
- Manage company's network carrier partners and liaise with internal
 Departments to serve and manage carrier partners relationship
- There are certain interpersonal skills that a CRM manager has to Possess in order to ensure effective execution of his duties.
- Reporting to the director of marketing.
- Assist in payroll preparation providing relevant data (absences leaves,
- Lead generation and converting them to customers
- ability to create strong, meaningful, and long-lasting relationship.
- Communicate with public services when necessary.

ACADEMIC QUALIFICATION



MBA

APJ ABDUL KALAM UNIVERSITY
TECHNOLOGICAL (HR & MARKETING)
MANGALAM COLLEGE ETTUMANOOR (2022)



CONTACT DETAILS

CHAKKACHANMURY(H)
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KERALA

+917994717617

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LANGUAGES KNOWN

ENGLISH

MALAYALAM

TAMIL



KERALA UNIVERSITY (2019)

SNGM ARTS AND SCIENCE COLLEGE THURAVOOR



PLUS TWO

STATE BOARD SDPY H.S.S PALLURUTHY STATE BOARD SDPY GVHSS PALLURUTHY

COMPUTER PROFICIENCY

Tools Microsoft Word, Microsoft Excel

Microsoft PowerPoint, HTML, PDF,

EDITORS

Operating System Windows, Linux, Mac, JAVA

PERSONAL DETAILS

Father's Name Rajendranck Mother's Name Jaya Rajendran

Gender female Marital Status Single

Date of Birth 11-11-1997

Nationality Indian

REFERENCE

JintoAbraham

CEO Flavien International Coperation Ernakulam jintoabhraham@flaviencorp.com

DECLARATION

I hereby declare that the details furnished above are true to the best of my knowledge.

RaveenaC.R DATE: