

Contact

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Address

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Top Skills

Sales Pitch
Market Analysis
Customer Precepting
Customer Relationship

Education

MBA in HR (completed)
Bachelors in Botany
Plus Two
SSLC

Languages

English (Professional Working)
Malayalam (Full Professional)
Tamil (Professional Working)
Hindi (Professional Working)

Abhijith P A

Summary

TO BE WITH A REPUTED ORGANIZATION WHERE I CAN EXPLORE MY SKILLS AND ABILITIES TO IMPROVE MY SELF AS WELL AS COMPANY

Work Experience

Mahindra Finance

Sales Executive (2021 – Present)

- Create meetings with applicant to identify their needs and collect information.
- Interview applicants to define financial eligibility and establish debt payment plan.
- Monitor and update various records and documents.
- Respond to applicant questions and resolve their queries.

HDFC Bank Ltd

Sales Executive (2019-2020)

- Handle calls from customers or clients and provide them with a solution to their queries.
- Maintaining proper sales and performance records
- Achieving sales targets.

Jack and Jones

Sales Executive (2018-2019)

- Create business strategies to attract new customers, expand store traffic, and enhance profitability;
 - Ensure store compliance with health and safety regulations;
 - Deliver excellent service to ensure high levels of customer satisfaction;
 - Monitor inventory levels and order new items;
 - Prepare detailed reports on buying trends, customer requirements, and profits;
 - Develop and arrange promotional material and in-store displays;
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Declaration

I hereby declare that above mentioned facts are true and correct to the best of my knowledge and belief.

Place:
Date:

Abhijith P A