

# SHINOJ VISWANATHAN

## HSE OFFICER

### Contact

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### Education

(2021- Present)

#### B.SC. Health Safety & Environment

NIFS ( Institute of Fire Engineering  
and Safety Management)  
-Thrissur, Kerala

(August 2012- August 2014)

#### Diploma in Electrical

College of Technology  
-Thrissur, Kerala

### Key Skills

Microsoft Office



Communication



Adaptability



Problem solving



Team leadership



### Objective

To obtain a **HSE Officer position** in your organization where I can apply my knowledge & experience to train the workforces on safe work practice in the worksites and promoting zero accident culture in the workplaces.

### Professional Experience

#### MARKETING MANAGER

ASPIRE FIRE & SAFETY ENGINEERS –Thrissur, Kerala

**MARCH 2021**

**– Present**

- Developing and executing strategic plan to achieve sales targets and expand our customer base.
- Build and maintain strong, long-lasting customer relationships
- Consults with customer regarding installation, set-up, or layout of equipment and machines
- Responsible to generate sales in the assigned area for the product and be accountable for the overall performance of the assigned area
- Plan and implement comprehensive sales plan for the assigned area that would contribute towards revenue and profit achievements

#### SALES & MARKETING EXECUTIVE

KALATH ASSOCIATES – Thrissur, Kerala

**JAN 2020**

**– FEB 2021**

- Meeting corporate/industrial customers to understand their fire safety and security equipment's needs
- Learning new marketing/sales skills
- Build and maintain strong, long-lasting customer relationships
- New Dealer appointment and Sales generation from dealers and direct clients
- Preparing monthly sales report

## Languages

English  
● ● ● ● ● ○

Hindi  
● ● ● ● ● ●

Tamil  
● ● ● ● ● ○

Malayalam  
● ● ● ● ● ●

## Certifications

NEBOSH IG1 & IG2

IOSH

Emergency First Aider

AutoCAD Electrical

## SAFETY OFFICER

MAGENTA REAL ESTATE & GULF LLC– Abu Dhabi, UAE

FEB 2016

– NOV 2019

- Recorded, transcribed and distributed weekly meetings
- Monitor all the job activity at the site to ensure safety compliance
- Monthly inspection program of Site equipment and Firefighting equipment to ensure safe operation
- Installation of safety signs, traffic control signs and other safety promotion posters to remind workers to work safely and enhance safety awareness among them
- Prepare & Submit daily safety reports/Inspection Reports
- To record and maintain a database of all inspections conducted to follow up and identify corrective actions
- Assist in Investigating and reporting of all incident, accident, injuries and hazard
- Conducting Health and Safety Environment training to the new coming workers in the plant
- Implementing Safety and Health policies and procedures