# Manu Kuriakose

## **Digital Marketing Executive**

📀 Ernakulam, Vyttila, 682019

9562520146

🔁 manukuriakose95@gmail.com

Qualified Marketing Executive with 5 years of experience in Digital marketing. Proven successful at marketing and working closely with clients to manage marketing projects and realize profitable outcomes. Proficient in planning, implementing and overseeing campaigns for high-value clients. Excellent verbal and written communication skills with a forward-thinking and disciplined approach.

Results-driven HR Manager offering 3 years in achieving positive human resources results in hotel industry and IT sector. Organized planner with excellent team leadership and program management abilities. Strategic leader, decision-maker and problem solver. Communicates clearly and effectively while operating with strong sense of urgency.

# Skills

HR processes

Relationship building and employee retention

Product forecasts

Marketing plan development

- Digital marketing
- Personnel recruitment

Benefits and compensation management

- Recruitment
- Multitasking abilities
- Payroll Administration

#### 2016-07 -Current

# **Work History**

## **Marketing Executive**

Malayala Manorama Private Ltd, Kochi, Kerala

- Increased brand awareness by developing technical and nontechnical marketing collateral and presentations, public relations campaigns, articles and newsletters.
- Developed and executed marketing programs and general business solutions resulting in increased company exposure, customer traffic and elevated sales numbers.
- Planned and executed marketing campaigns to target groups, areas and wider community.
- Worked with marketing teams to create, deploy and optimize effective campaigns for clients.
- Created solution-based execution plans to achieve business goals based on Google Analytics and internal reporting data.
- Developed and executed multiple print and digital marketing efforts to enhance brand visibility.
- Developed digital marketing strategies by studying economic indicators, tracking changes in supply and demand, identifying customers and monitoring competition.
- Cultivated strong client relationships and extended marketing services

#### 2014-11 - 2016-06

### **Payroll Associate**

NGA Human Resources, Kochi, Kerala

- Conserved time and improved efficiency by completing special projects through emergency solutions.
- Calculated payroll deductions by accurately using NGA Resource Link software and processed payroll to meet preset requirements.
- Verified and submitted timekeeping information for accurate and efficient payroll processing.
- Offered payroll-related subject matter expertise to management and employees to resolve payroll discrepancies.
- Produced payroll activities documentation and reports to meet corporate guidelines and promote transparency.

• Prepared and monitored sick leave files and served as administrator of sick leave program.

2013-03 - 2014-

10

#### **HR Manager**

BTH Sarovaram, Kochi, Kerala

- Monitored and handled all employee claims, including performancebased and harassment incidents.
- Streamlined HR efficiencies, coordinated new hire orientations and provided onboarding and training for new employees.
- Led decision-making and implementation of HR policies, procedures, programs and functions.
- Recommended, initiated and finalized HR actions regarding faculty and staff position management, compensation, and employment postings, hiring proposals and new hire onboarding.
- Implemented standardized programs and policies, driving smooth operations, employee retention and engagement.
- Managed employee disputes by employing conflict resolution techniques.
- Guided leaders and employees on company policies, programs, benefits, and salary administration.
- Managed employees to reduce workflow stoppage and achieve ontime project completion.
- Enhanced team workflows and employee job satisfaction by coordinating communication between managers and employees.
- Boosted customer satisfaction ratings by resolving issues for speedy resolution.

# Education

## **MBA: Marketing and Human Resources**

Albertian Institute of Management - Kochi GPA: 62.0

## **Bachelor of Commerce : Taxation**

Siena College of Professional Studies - Kochi GPA: 50.0

2012-09 - 2014-10

#### -2008-08 - 2011 07

Software

NGA Resource link

Adobe Photoshop - Lightroom

Wondershare filmora 9

DxO.PhotoLab

MS Office

## Languages

English

 $(\mathcal{B})$ 

Malayalam

Tamil

# Interests

Computer Hardware assembly and repairing

Software installations

Photography and editing

Videography and editing