# JOEL VARGHESE

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## **OBJECTIVE**

To pursue a challenging career and be part of a progressive organization which helps to enhance my knowledge in key aspect areas, innovative and flexible.

# WORK EXPERIENCE

# PUBLIC RELATIONS AND MARKERTING (TEAM LEADER) BELIEVERS CHURCH MEDICAL COLLEGE HOSPITAL, THIRUVALLA

(Joining Date: December 1<sup>st</sup> 2017 – October 25<sup>th</sup> 2019)

- Patient query Management and Guiding
- Coordinating Referral cases from other Institutions (Hospitals & Tie Up Companies)
- Feedback Providing to Doctors and Representatives of other Hospitals
- Providing ward permissions
- Communicating Patient Feedback to Higher Management
- Bridging the Gap between the Patients and Hospital Management
- Maintaining Patient Relations
- Medical camp Coordination and service
- Counselling Patients and Bystanders
- Making Tie Ups with other Institutions
- Maintaining External Relations
- Attending Emergency situations (Mass Causalities, Emergency Codes)
- Coordinating events ( CME , CNE, MCI Inspections)
- Overseeing and developing marketing campaigns
- Devising and presenting ideas and strategies
- Promotional activities & Digital Marketing



# > BRANCH MANAGER – EGFL FINANCE,

# EM BABY GROUP OF INSTITUTIONS (Joining: May 2017 to November 2017)

- Created a Business-tracking tool that helps to develop the organization
- Motivation program for staff to promote customer satisfaction.
- Planning promotions and programs
- Account verification and closing
- Supervision of staff.
- Grievance management

## **PROFESSIONAL QUALIFICATIONS**

Post-Graduation	: MBA in Marketing (2015-2017)
College	: Mangalam College of Engineering
University	: MG University, Kottayam
Graduation College	<ul><li>: Bachelor of Business Administration (2012-2015)</li><li>: Kuriakose Gregorios College, Pampady</li></ul>
University	: MG University, Kottayam

## ACADEMIC RECORD

- H.S.C from Board of Secondary Education Kerala (2012).
- S.S.C from Board of Secondary Education Kerala (2010).

#### **ACADEMIC PROJECTS**

- Main Project (MBA): Brand Equity Analysis & Market Mapping at KKR Group of Companies NIRAPARA Okkal, Kallady
- ♦ Organization Study (MBA): Plantation Corporation Ltd.
- Main Project (BBA): Effectiveness of Performance Appraisal at Priyadarsini co-operative spinning Mills ltd.

#### ACHIEVEMENTS

- Achieved Certificate for successful completion of marketing work on Onam Expo 2016 conducted by Flowers Television Channel and District Industries Centre, Kottayam.
- ✤ Holding N.C.C "B" certificate with "B " Grade 2013.
- ♦ Holding N.C.C "C" certificate with "C" Grade 2014.
- In charge of designing and printing of souvenir of "MAHASANGRAM 2K15" National Level Management Fest Conducted By Department of Management Studies, Mangalam College of Engineering, Ettumanoor.

### PERSONAL PROFILE

Father's Name: Mr. Abraham Varghese.

Mother's Name: Mrs. Jessy Varghese.

**Date of birth:** 24<sup>th</sup> March 1993 **Sex:** Male.

Marital status: Single.

Languages known: English, Malayalam, Tamil, Hindi.

Nationality: Indian. Permanent Address: Chakkalakuzhiyil (House) Meenadom P.O, Kottayam, Kerala, India, pin-686516

## **PASSPORT DETAILS**

Passport Number: M8923947 Date of Expiry : 30/04/2025

#### REFERENCES

- Mrs. Malini Krishnakumar Assistant Professor Department of Management Studies Mangalam College of Engineering Ettumanoor Ph: +91-8593082885
- Mr. Siji Abraham HOD, Public Relations Believers Church Medical College Hospital Thiruvalla, Pathanamthitta Ph: +91 – 9446065678, 9495998413

#### DECLARATION

I hereby declare that the information furnished above is true and correct to the best of my knowledge and belief.

(Joel Varghese)