



DHANESH ES

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ADDRESS:

EENTHUNGAL
HOUSE, KDP PO
S. KALAMASSERY
PIN – 683104

PHONE -

+91-9746627856

PERSONAL STATEMENT

I am a consistent, hardworking, highly motivated person. I enjoy working with the public. I am looking to improve my position in the work force, expand my knowledge and skills, I am also looking to establish long term employment in friendly environment .

CAREER OBJECTIVE

My goal is to become associated with a company where i can utilize my skills and gain further experience while enhancing the company's productivity and reputation

EDUCATION

Course	Institution	Board/University	Year of Passing
SSLC	HMT educational society H S kalamassery	Board of public examinations,kerala	2007
Plus 2	Government H.S.S kalamassery	H.S.E	2009
B.com	KMM college Thrikkakara	M.G University	2012
MBA	Federal institute of science and technology	FISAT	2015

COMPUTER KNOWLEDGE

Proficient with MS Office, using internet for research & official communication

INTERNSHIPS & PROJECTS

- Undertaken 1 week internships at fifth avenue garment trading company in bangalore
- Undertaken 1 week internship at sami labs in Bangalore
- Conducted a study on “customer satisfaction towards Mahindra xuv 500” as a part of my final project.

EXPERIENCE

Organization : MRF VAPOCURE PAINTS

Job Profile:SALES OFFICER

Job role :Dealer handling ,New dealer enrolment, Prospect generation, Lead conversion, Handling projects , Target achievement.

Responsibilities :Sales ,Marketing ,Business development , Sales promotion activities, Meeting presentations ,Customer handling and problem handling ,Project handling

Experience: 7 months

Organization : TVS AND SONS PVT LTD (RENAULT)

Job Profile :TEAMLEADER

Job role : Customer handling ,Enquiry management, Generating leads, Arranging finance to the customer ,Monitoring follow-ups, Complaints handling ,Checking and monitoring delivery process

Responsibilities: Sales , Marketing, Customer handling, Complaints handling , Target achievement ,business development

Experience: 3years

PERSONAL PROFILE

Date of Birth : 27/02/1991
Age : 28
Gender : Male
Marital status : Married
Languages Known : English, Malayalam and Tamil (speak)

REFERENCE

P.A Mathew,
Director, FISAT Business School
98952 37006

DECLARATION

I do here by confirm that the information given in this form is true to do the best of my knowledge and belief.

ERNAKULAM

18/03/2019