

RESUME

TESIN SEBASTIAN

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CAREER OBJECTIVE:

- To pursue a challenging career that suits my profession and skills.

EXPERIENCE AND INTERNSHIPS:

Sl no	Name of the concern	Area	Duration
1.	DDUGKY Project in Ica Edu Skills Pvt Ltd , Kochi	Trainer in Retail Sales Associate and Team Leader, Mobilization, Tracking along with follow up and Placement support	Currently Doing
2.	Malayalam Communications Ltd Kochi,(Experience)	Marketing Executive , Client Servicing , Advertisement Scheduling	1 Year
3.	Metro Vartha ,Kochi (Internship)	Comprehensive training in professional reporting	1 month
4.	KEL Mamala ,Kochi (Internship)	Organizational study regarding marketing activities	2 months

EDUCATION PROFILE:

SL. NO	COURSE	INSTITUTION	BOARD / UNIVERSITY	PERCENTAGE OF MARKS OBTAINED	YEAR
1	MBA (Finance & Marketing)	KVM College of Engineering and Information Technology , Cherthala	Cochin University of Science and Technology (CUSAT) Kalamaserry	76%	2015-2017
2	B.COM (Taxation)	Govt.College Tripunithura	Mahatma Gandhi (M.G) University Kottayam	74%	2012-2015
3	PLUS TWO (Computer Applications)	SNDP HSS Udayamperoor	Higher Secondary Education Department Kerala	89%	2010-2012
4	SSLC	SNDP HSS Udayamperoor	Board of public examinations Kerala	76%	2010
5	Certificate Course In Junior Correspondent	Govt of Kerala (ASAP Skill Course)	Kerala Press Academy	70%	2014

ACHIEVEMENTS:

- Class Representative in school and college
- Member of Rotaract Cub
- Participant in SHIKAR All India Management Fest 2015 conducted by SCMS COCHIN for Marketing Game and our group had given task to sell products of an LED manufacturing company.
- Participant in BERCHNOVA All India Management Fest 2015 conducted by SB College, Chaganaserry for HR Game and participated in Quiz Section.

KEY STRENGTH:

- Team Leader
- Leadership Quality
- Highly motivated to learn and develop knowledge and experience
- Ability to organize and coordinate
- Relationship building

WEAKNESS:

- I don't like others conflicting.
- I had stage fear before but now I have changed a lot by taking leadership and organizing events.

TECHNICAL QUALIFICATIONS:

- 3 Year Diploma Course in Junior Correspondent from ASAP skill course of GOVT OF KERALA by Kerala Media Academy.

EXTRA CURRICULAR ACTIVITIES:

- Listening Music, Singing, Reading News Paper and News Bulletins, Drawing , Playing Basket Ball , Watching Advertisements, Cooking and Pet care.

PROJECTS UNDERTAKEN:

- MBA project on "A Study on the impact of promotional activities at KEL Kochi " in the academic year 2015- 2017 a sample size of forty were chosen among the consumers of KEL and found that majority of them are not satisfied with the promotional policies followed by KEL and better promotional programmes are to be launched by KEL.
- B.COM project on "A Study on satisfaction of DBTL customers" in the academic year 2012-2015. The data collected was from 30 respondents residing at kannankulangara ,Tripunithura. At that time consumers are not aware of the scheme and program couldn't reach consumers correctly. Majority of them are not satisfied with the scheme

PERSONAL INFORMATION:

Address: Kannempillil puthenpurackal (H), Nadakkavu Po
Udayamperoor, Ernakulam , Kerala – 682307

Date of Birth: 17/04/1994

Languages Known: Malayalam, English and Hindi

Religion: Christian

Nationality: Indian

Place: Ernakulam

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