

## JERRY MARY DAVID

KAKKASSERY HOUSE  
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### Objective:

To work in an organization where I can acquire new knowledge and sharpen my skills and put my efforts for achieving organizational as well as individual goals.

### Educational profile:

Educational Qualification	University/ Institute/Board	Year of Pass	Percentage%
B. Tech in Electronics and Biomedical	Cochin University of Science and Technology	2017	75.00%
Plus Two	Kerala Board of Higher Secondary Examination	2013	87.66%
SSLC	Kerala State Board of Examination	2011	95.00%

### Work Experience:

**Medtra Innovative Technologies Pvt. Ltd. - Application Specialist**

**May 2017- March 2018**

- Demonstrating or presenting products to healthcare staff including doctors, nurses and pharmacists.
- Undertaking relevant research.
- Organising appointments and meetings with hospital-based healthcare staff.
- Maintaining detailed records.
- Providing product education and advice.
- Attending trade exhibitions, conferences and meetings.

- Identifying and establishing new business.
- Organising sales visits.
- Liaising with existing clients.
- Preparing tenders, proposals and quotations.
- Providing pre-sales and post-sales support.
- Negotiating contracts, terms and conditions.
- Reviewing cost and sales performance.
- Writing reports and sales literature.
- Providing product education and advice.
- Attending trade exhibitions, conferences and meetings.
- Ensuring that sales targets are met.
- Meeting both the business and scientific needs of healthcare professionals.
- Maintaining online customer relations.

#### **Software Awareness:**

- Knowledge of basic C language and JAVA
- Microsoft office tools

#### **Hobbies:**

- Enjoy travelling and exploring new places.
- Listening to music.
- Interacting with people.

#### **Languages Known:**

English	:	Full professional proficiency
Malayalam	:	Full professional proficiency
Hindi	:	Full professional proficiency
Tamil	:	Elementary proficiency

#### **Personal strength:**

- Good communication skills.
- Hard working.
- Easily adaptable to any environment.
- Leadership quality.

### **Personal details:**

Name : Jerry Mary David  
Father's Name : David Kakkassery  
Mother's Name : Jancy David  
Date of Birth : 10 Nov. 1994  
Nationality : Indian

### **Positions Held:**

1. Chairperson, IEEE TKMIT Student Branch 2016-2017
2. Technical Fest Coordinator, Biomedical Department, 2017
3. College Arts Festival Coordinator, 2017
4. College Onam Celebrations Coordinator, 2016
5. Volunteered for more than 20 technical events under IEEE

### **Achievements :**

1. Winner of Radio Jockey competition in the years 2015 & 2016 as part of the inter college Technical Fest.
2. Won second prize in both paper presentation and project expo in GEC, Palakkad, as part of their inter college Technical-Fest.
3. Participated in IEEE AISYWC'16, Jaipur, Rajasthan.
4. Won various prizes for writing as well as art in both the college and state levels.

### **Declaration:**

I hereby declare that all the details mentioned above are true to the best of my knowledge and belief.

**Place:** Kunnankulam

**Date:** 04/11/2018

JERRY MARY DAVID