

VISHNU NAIR

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26th May 1990

PROFESSIONAL EXPERIENCE

- Jul - Dec 2017 **BNP PARIBAS ASSET MANAGEMENT**, Paris, France
Junior Investment Analyst (Buy-Side), Global Loans (c. €6bn AUM)
- Analysed leveraged Senior and Subordinated transactions (US/EU large caps) to be invested in Leveraged & CLO funds under management
 - Analysed the pro-forma capital structure, business model, strategy, market & historical financials of companies in the Industrial, TMT, Retail, Healthcare & Pharmaceutical sectors
 - Developed financial models and performed stress/sensitivity testing
 - Reviewed Information Memoranda, Due Diligence reports and legal documentation
 - Prepared and presented investment propositions to the Investment Committee
 - Valued CLO equity tranches held by 2 BNP Paribas funds pre-closing
 - Monitored the performance of 45 existing credits and handled repricings, refinancings and add-ons
- Jun - Jul 2016 **ICICI SECURITIES PRIMARY DEALERSHIP**, Bangalore, India
Sell-Side Analyst, Corporate bonds
- Performed financial & sector analysis of bond issuers (large/mid-cap Indian companies)
 - Assessment of target investor base with a focus on tech-companies
 - Pitched bond investments to tech-companies across India
- Jan - May 2016 **GEORGE & PAULSON CHARTRED ACCOUNTANTS**, Kochi, India
Corporate Finance & Audit Intern
- Corporate Finance mandate: business plan for a Rs.6Cr equity investment of a mining company
 - Model set-up to assess the cash flows, IRR and the WACC of the investment
 - Performed funds flow analysis and filed annual reports with the Registrar of Companies
 - Managed due diligence relationships with financing banks

EDUCATION

- 2014 - 2018 **EMLYON BUSINESS SCHOOL**, Lyon, France
Master of Science in Management (Corporate Finance major) (14.86/20)
- Relevant Courses: Advanced Corporate Finance, Corporate Valuation, Financial Accounting, Portfolio Management, Macroeconomics, Techniques of Negotiations
 - Thesis: A study on the over-valuation and the performance of unicorns & recent technology IPOs
 - Awarded the French Eiffel Excellence Scholarship (150 scholarships awarded worldwide annually)
- 2017 - 2017 **UNIVERSITÉ CATHOLIQUE DE LYON**, Lyon, France
Diploma in French Language & Literature
- 2009 - 2013 **COCHIN UNIVERSITY OF SCIENCE & TECHNOLOGY**, Cochin, India
B. Tech in Computer Science Engineering (Model Engineering College) (72.36%)
- Project: Developed a kernel-level rootkit using Python and C, hacked into UNIX systems under stealth mode and demonstrated techniques to detect such intrusions

LANGUAGE & IT SKILLS

- English: (TOEFL: 112/120), French: Level B1+, GMAT: 760/800 (99% percentile)
- Bloomberg, Microsoft Office (Excel, Word, PowerPoint), VBA, C, Python